Index to Articles in 1958 Issues

by months and page numbers

MANAGEMENT *(Oilheating and fueloil)*

API CONSUMER BOOKLETS ..... May 66
BOB HOPE AND OILHEATING TOO! ..... May 67
BUILD BUSINESS WITH REPLACEMENTS.. *William J. Stein*
  PART I: AMERICAN COAL CO. ..... Oct. 50
  PART II: RAY NATHAN OIL CO. ..... Nov. 50
  PART III: BURSAW OIL CO. ..... Dec. 41
DOUBLE EXPOSURE— ..... Feb. 55
FIVE MEN AT EASE
  PART I ..... Mar. 52
  PART II ..... Apr. 45
  PART III ..... June 73
GETTING TO KNOW US
  PART I: NORTH CAROLINA ..... Mar. 68
  PART II: OHI OF WASHINGTON ..... May 60
  PART III: HARTFORD BETTER HOME HEAT COUNCIL Aug. 72
GOOD NEIGHBOR POLICY ..... *V. M. Douglas*.. Dec. 48
GROWTH FROM DEEP ROOTS ..... Apr. 49
HEATING, COOLING THE TALL CORN .. *V. M. Douglas*.. Feb. 49
HEAVY OIL HELPS YOU WIN ..... *Frank M. Wymbs*.. Mar. 59
HEED THE VOICE OF COMMON SENSE .. *J. R. Greene*.. Dec. 88
HOME COOLING BY OIL MEN ..... *William J. Stein*
  PART III: BEDFORD OIL ..... Feb. 58
  PART IV: T. R. LOIZEAUX FUEL CO. ..... Mar. 57
  PART V: SINKLER, INC. ..... Apr. 54
  PART VI: STEPHENS-MILLER CO. ..... July 50
  PART VII: W. S. REICHENBACH & SON ..... Aug. 66
  PART VIII: MILFORD OIL CO. ..... Oct. 60
  PART IX: LIBERTY FUEL OIL CO. ..... Sept. 80
HOME FACTS SERVICE SELLS TO BUILDERS ..... Aug. 74
ICE DURING A SNOW STORM ..... June 30
INTERVIEW WITH "MIKE" STEARN ..... Dec. 61
IT'S PLEASANT TO ROLL YOUR OWN .. *V. M. Douglas*.. Aug. 77
KEY DEALERS TALK SERVICE ..... May 51
KEY TO PROFITS (PART III) ..... Jan. 63
  PART IV ..... Dec. 56
LONG ISLAND OHI MAKES SELLING EASIER ..... Apr. 62
LUXURY OIL HEAT, LOW COST LIVING ..... Aug. 82
"MY MEN LIE DOWN ON THE JOB".. *V. M. Douglas*.. Sept. 84
OHA OF CANADA'S PROGRAM .... *A. J. Rowe-Sleeman*.. Oct. 59
OHI SURVEY REVEALS USER SATISFACTION ..... June 41
OHILI SURVEYS HOME BUYERS ..... Nov. 62
OIL HEAT AND COMMERCIAL REFRIGERATION ..... Jan. 55
OIL HEAT AT THE CROSSROADS ..... June 64
OILHEATING THE SALMON COUNTRY ..... June 82
ONTARIO OILHEATING FINESSE ..... *Robert Gray*.. Nov. 47
PACIFIC NORTHWEST AD CAMPAIGN ..... July 52
POSITIVE ATTITUDES FOR OIL HEAT ... *Bruce Quayle*.. Feb. 53
RESIDENTIAL COOLING GROWS UP .. *Walter A. Grant*.. Aug. 53
SUBSIDIZE EQUIPMENT? ..... *W. G. Warrington*.. Oct. 53
THE NEW DISPLAY ..... Oct. 54
"TO OUTSELL GAS" ..... *Kirk B. Shivell*.. Nov. 61
TRAINING "FOR FREE" ..... Sept. 100
TRAINING FOR TECHNICIANS ..... Nov. 56
VAN WINKLE WAKES AGAIN! ..... *Pat Caputo*.. Feb. 68
WARM AIR SILVER SHIELD PROMOTION ..... Aug. 34
WHAT GAS PEOPLE THINK OF OIL ..... Aug. 68

GENERAL

BECKWITH HONORED AT BANQUET ..... June 86
OHI BOARD AT FALL MEETING ..... Oct. 26
OHI CONFERENCE AND MEETING AT MILWAUKEE .... Mar. 73
OILHEATING SPREADS ITS WARES ..... July 39
RESEARCH RESIDENCE NO. 4 DEDICATED ..... Nov. 66
SILENT AUTOMATIC HAS 25TH ANNIVERSARY ..... July 54
THE FIRM THAT LIEBLICH BUILT ..... Sept. 94
THE HEAT'S ON COOLING ..... Jan. 59
THIS WAY TO THE PROFITSPHERE ..... June 57
VANCOUVER, HOST CITY ..... June 84
WARM AIR CONVENTION FEATURES AIRCONDITIONING . Jan. 66

FUELOIL DISTRIBUTION

ASTM SYMPOSIUM ON FUELOIL SPECIFICATIONS ..... Aug. 26
ANALYSIS OF THROUGH-PUT COSTS ..... *Tom Carson*.. Jan. 65
ARE RESIDUAL SPECS TOO LOOSE? ..... *J. V. Resek*.. Feb. 70
BLUEPRINT FOR TOMORROW ..... *R. P. Gilmartin*.. June 70
CLEAN TRUCKS AND ECONOMY TOO ..... Apr. 52
DOES THE SUMMER FILL-UP PAY? .... *J. R. Greene*.. Sept. 83
EDUCATING FOR CREDIT ..... *William Stockton*.. July 48
EVOLUTION OF A FUELOIL DEALER ... *V. M. Douglas*.. Mar. 62
FUELOIL AND GREEN THUMBS ..... *V. M. Douglas*.. May 64
FUELOIL STABILITY AND DEVELOPMENTS
  N. M. Edmands.. Sept. 140
HEATING OIL ADS ..... Oct. 62
HEATING OIL SALES, 1957 ..... Sept. 92
IS OIL HEAT SAFE—ON THE ROAD? ..... Feb. 51
MCINTOSH FORECASTS 2.4% DISTILLATE INCREASE .... Feb. 66
NORTHWEST ECONOMIC APPRAISAL ..... Dec. 50
OFFICE COSTS CAN HURT YOU .... *Paul J. Spiewak*.. Sept. 86
PAY AS YOU USE ..... *Bert Dunphy*.. Dec. 46
RADIO PAYS ITS WAY ..... Aug. 64
SCULLY SYMPOSIUMS ON DELIVERY METHODS ..... June 72
SURVEY OF BURNER-FUELOILS ..... Dec. 58
VOLUME ITS OWN REWARD? ..... *Robert G. Elmslie*.. Aug. 57
WHAT'S THE RIGHT TRUCK FOR YOU? . *Matt E. Nuttila*
  PART I ..... Oct. 47
  PART II ..... Nov. 53
  PART III ..... Dec. 53
YEARLING IN THE BLACK ..... May 62

STATISTICAL *(Oilheating and Airconditioning)*

ANOTHER LOOK AT ELECTRIC HEATING ..... Feb. 56
CONSUMERS TALK ABOUT FUELS—SPRINGFIELD, MASS. Mar. 64
DEALERS WITH TIGHTER BELTS ..... Jan. 51
FUELOIL DISTRIBUTORS BEST SEASON .. *Robert Gray*.. Sept. 71
GAS-FIRED CENTRAL HEATING BY STATES ..... Aug. 30
INDUSTRY HAD JUST A FAIR YEAR ..... Jan. 43
1957 INSTALLATIONS WERE 580,447 ..... Apr. 64
OILFIRED BOILERS AND FURNACES BY STATES ..... Aug. 44
OILHEATING MARKET REPORTS
  SYRACUSE, N. Y. ..... Apr. 61
  CHARLESTON, S. C. ..... Aug. 76
  CHICAGO, ILL. ..... Nov. 65
  JACKSONVILLE, FLA. ..... Dec. 60

TECHNICAL *(Oilheating and Airconditioning)*

BTU-KILOWATT OIL-PREHEAT TABLE .. *Jean L. Dupuis*.. Nov. 67
DESIGN BASIS FOR NO. 6 JOBS? ..... *Jean L. Dupuis*.. Oct. 67
ENGINEERING FOR MORE SALES . *Tyler Stewart Rogers*.. Oct. 56
FEATURES FOR LARGE GUN-TYPE JOBS . *Jean L. Dupuis*.. Apr. 67
FOUR KEYS TO TROUBLE ..... *William Berg*.. Mar. 70
GIVE A NEW BURNER A GOOD START .. *J. W. Schulz*.. Mar. 65
HOW MUCH COOLING IS NEEDED? ..... *E. C. Thom*.. Aug. 70
LOW-VOLTAGE POWER HEATS LINES .. *Jean L. Dupuis*.. Jan. 72
OIL HEAT IS CLEAN ..... *J. W. Schulz*.. Jan. 60
PREVENTIVE MAINTENANCE EXPERIENCE ..... Sept. 88
PRODUCT TRENDS AT PROFITSPHERE ..... July 44
RESIDUAL OILS' BURNING PROBLEMS . *G. T. Kaufman*.. Sept. 97
ROUTINE ROTARY-CUP MAINTENANCE . *Jean L. Dupuis*.. July 59
SCIENCE OF COMBUSTION TESTING ... *W. B. Adams* Nov. 63
SPARKY TELLS ABOUT SERVICING ..... *J. W. Schulz*.. Oct. 64
THOSE LOW FIRING RATES ..... *E. O. Olson*.. June 68
TOWARDS PULSATION-FREE COMBUSTION *J. W. Schulz*.. Nov. 58
TROUBLE SHOOTING CHART ..... May 74
TUNE-UPS FOR STEAM-HEAT SYSTEMS *Jean L. Dupuis*.. Mar. 75
UNORTHODOX OILBURNER! ..... *J. W. Schulz*.. Dec. 43
YEARLY BURNER CHECK-UPS PAY OFF .. *J. W. Schulz*.. Apr. 58
YEAR-ROUND COMFORT CONTROLS ..... *J. W. Schulz*
  PART III: PENN CONTROLS ..... Feb. 60
  PART IV: GENERAL ELECTRIC ..... May 69
  PART V: DETROIT CONTROLS ..... June 77
  PART VI: HONEYWELL ..... July 55
  PART VII: HONEYWELL ..... Aug. 61
  PART VIII: TRENDS ..... Sept. 89
ZONING ONE-PIPE STEAM SYSTEMS ... *Jean L. Dupuis*
  PART I ..... May 77
  PART II ..... June 91